

SAPPER IT

Sapper IT Services and Solutions LLC

AI Instruction, Agent Development, and Acquisition Support for Government Clients

Service-Disabled Veteran-Owned Small Business (SDVOSB) | Veteran-Owned Small Business (VOSB) | SBA-Certified

COMPANY OVERVIEW

Sapper IT Services and Solutions LLC, doing business as Sapper IT, is a Service-Disabled Veteran-Owned and Veteran-Owned Small Business (SDVOSB/VOSB), certified by the SBA and registered in SAM.gov. The company specializes in AI instruction, agent development, and acquisition support for government clients. It was founded and is led by U.S. Army combat veteran Kevin Ripley, who pairs hands-on AI experience with the disciplined execution the federal acquisition community expects.

Sapper IT builds and deploys AI tools and agents, including work on the Gemini, ChatGPT, and Grok platforms, and trains organizations to use them responsibly.

CAPABILITIES

- **Foundational AI baseline.** Instructor-led instruction on core AI concepts, terminology, and functions, framed for acquisition and contracting work rather than a general IT audience.
 - **Gemini Enterprise Plus instruction (latest version).** Hands-on training on prompts, grounding, data handling, and agent features within agency governance, with use cases across pre-award, award, and post-award activities.
 - **ChatGPT and Grok overview.** A comparative look at platform strengths, limits, and appropriate-use boundaries.
 - **Evaluation of existing AI agents.** A structured assessment with practical feedback on a current Gemini agent used for RFQ/RFO and regulatory compliance.
 - **AI-agent development roadmap.** Prioritized recommendations for future agent development that improve efficiency, compliance, and decision support across contracting operations.
 - **Responsible and mission-aligned use.** Guidance across the acquisition lifecycle that keeps human review, validation, and oversight central, consistent with the NIST AI Risk Management Framework and federal AI governance.
-

CORE COMPETENCIES

- **AI integration and agent development.** Custom AI agents, conversational assistants and chatbots, natural language processing, acquisition document analysis, and AI strategy and readiness assessments across the Gemini, OpenAI/ChatGPT, and Grok platforms.
 - **Instructor-led AI enablement and training.** Hands-on workshops tailored to an organization's mission that turn AI capability into everyday adoption for non-technical professionals.
 - **AI agent development and contracting support tools.** Custom AI agents, Gemini-based assistants, and prompt-engineered tools built for government acquisition environments, spanning compliance review, acquisition documentation, and contracting workflow support across complex portfolios.
 - **Acquisition-focused AI tools and training resources.** Instructional content, use-case libraries, and AI-assisted reference tools tailored to the government acquisition lifecycle, including templates, compliance guides, and prompt libraries for contracting workflows.
 - **Responsible AI and governance.** AI risk assessment and governance practices aligned to the NIST AI RMF and federal directives, with an emphasis on human oversight and compliance.
-

DIFFERENTIATORS

- Veteran-led and mission-focused. Army-veteran leadership brings accountability and operational discipline to every engagement.
 - SDVOSB/VOSB certified. Certified by the SBA and eligible for set-aside and sole-source awards, which supports small-business and socioeconomic goals.
 - Practitioner instructors. Our team works on the same platforms (Gemini, ChatGPT, and Grok) on a daily basis, so the training reflects current, real deployment experience.
 - Small-business agility. Direct access to senior talent, fast turnaround, and flexible delivery that fits a short acquisition timeline.
-

RELEVANT EXPERIENCE

- AI agents and conversational AI. Designed and deployed AI-powered conversational assistants and intelligent agents, including NLP-based tools for automated information retrieval and query handling, which reduced manual support workload and improved response accuracy for end users.
- Gemini agent evaluation and optimization. Assessed and provided structured feedback on an existing Gemini-based agent used for acquisition document review, identifying gaps in prompt grounding, data handling, and regulatory alignment, and delivering a prioritized improvement roadmap.

- AI readiness training delivery. Designed and delivered a mission-aligned AI workshop for a government workforce, covering foundational AI concepts, platform-specific instruction, responsible-use practices, and hands-on exercises mapped to the organization's operational environment and existing AI tools.

COMPANY DATA

Legal Name	Sapper IT Services and Solutions LLC
Doing Business As	Sapper IT
Business Type	SDVOSB / VOSB, SBA-certified; Small Business
SAM.gov	Active / Registered
UEI	NH1ZFNDTPPT3
CAGE Code	1ZMC9
Primary NAICS	541512, Computer Systems Design Services (\$34M)
Point of Contact	Kevin Ripley, Founder & CEO
Email	kevin.ripley.kr@gmail.com
Phone	406-414-9840
Website	sapperit.com
Place of Performance	On-site and/or virtual, nationwide

APPLICABLE NAICS CODES

Code	Description	Size Standard
541512	Computer Systems Design Services (Primary)	\$34M
541511	Custom Computer Programming Services	\$34M
541519	Other Computer Related Services	\$34M
611420	Computer Training	\$13M
518210	Data Processing, Hosting & Related Services	\$40M

Sapper IT is registered in SAM.gov and certified by the SBA as an SDVOSB/VOSB, eligible for set-aside and sole-source contracts.